

**SEMESTER 2<sup>nd</sup>**  
**MAJOR COURSE**  
**PSY222J: PSYCHOLOGY (INTRODUCTION TO SOCIAL PSYCHOLOGY)**

**CREDITS: THEORY=4; PRACTUM=2**

**Objective:** *To understand the basics of social psychology and to understand the individual in the social world.*

**Course Outcomes:**

*After completing the course, the student will be able to*

- 1. Explain Social Psychology as a sub discipline in psychology*
- 2. Critically comment on different social psychological principles & processes*

**THEORY (04 CREDITS)**

**Unit 1:** Introduction: Brief history of social psychology (special emphasis on India), Scope of social psychology, levels of social behavior, approaches towards understanding social behavior.

**Unit 2:** Individual level processes: Person perception: attribution-theories, biases and errors Attitude: formation, change and resistance to change

**Unit 3:** Interpersonal processes: Interpersonal attraction, Prosocial behavior, aggression.

**Unit 4:** Group dynamics: Key aspects of groups, cooperation and conflict, group decision making.

**PRACTICUM (02 CREDITS): (ANY TWO)**

- a) Attitude
- b) Attribution Error/Biases
- c) Prosocial Behavior/ Bystander Effect
- d) Group Decision Making
- e) Social Experiment on Stereotyping or Social Cognition etc

**Readings:**

1. Baron, R.A., Byrne, D. & Bhardwaj, G (2010). Social Psychology (12th Ed). New Delhi: Pearson.
2. Chadha, N.K. (2012). Social Psychology. MacMillan: New Delhi
3. Myers, D.G. (2008). Social psychology. New Delhi: Tata McGraw-Hill.
4. Gilovitch, Keltner & Nisbett (2012) Social Psychology. 3<sup>rd</sup> edition